



# MRM #10

## Redesigning DoD Source Acceptance Policies and Procedures

### Acquisition Reform (AR) Week III



# MRM #10 - What is it?

***TASK:*** Perform a comprehensive reassessment of current source acceptance policies and procedures.

***OBJECTIVE:*** Identify and eliminate policies and procedures that lead to the performance of unnecessary source inspection. Develop alternative methods of assuring quality.



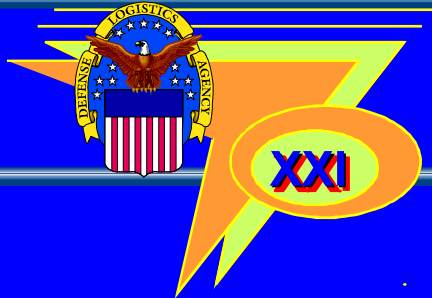
# MRM #10 - Rumor Control

- **DCMC Walking Out - Not True - Focusing Surveillance**
- ▮ **DCMC Initiative Vs DoD - DCMC Lead but DoD PAT**
- ▮ **Perception (From Coopers and Lybrand)**
  - ▮ **Still Some Pockets of “Over Staffing”**
  - ▮ **Resource Reviews In Progress**
- ▮ **Dr. Hamre Very Important Issue - Must Keep on Schedule**



# MRM #10 - Primary POCs

NAME	OFFICE	PHONE	E-MAIL
Claypool, Michael	DoDIG (audit)	(703)-604-9291	mclaypool@dodig.osd.mil
Curci, Vito	NAVICP-PHL	(215) 697-4234/f-2524	
vito_curci@icpphil.navy.mil			
<b>DeCoste, Debbie</b>	<b>DCMDE</b>	<b>(978) 657-3177/f-1028</b>	
<b>ddecoste@dcmde.dla.mil</b>			
Douglas, Lois	OUSD-C	(703) 767-697-9708/f-2726	douglasl@ousdc.osd.mil
Garner, Calvin	SAF/AQRE	(703) 695-4976/f-697-4936	garner@af.pentagon.mil
Gilbert, John	DSCR-JFTA	(804) 279-5827/f-4204	
jgilbert@dscr.dla.mil			
Goldstein, Steve	AMCRDA-AI	(703) 617-9623/f-2235	
sgoldstein@hqamc.army.mil			
Grothues, Eric	ASN (RDA)	(703) 602-2165/f-3129	
grothues.eric@hq.navy.mil			
Kinslow, Jennifer	MARCORSYS COM	(703) 784-5822x247/f-5826	kinslowj@quantico.usmc.mil
McKinney, Terry	DoDIG (audit)	(703)-604-9291	tmckinney@dodig.osd.mil
Mitchell, Fran	HQ Marines	(703) 696-1018/f-1016	
mittchellf@hqi.usmc.mil			
Plasters, Greg	DFAS HQ/FCC	(703) 607-0862/f-2129	
gplasters@cleveland.dfas.mil			
Rice, Duane	DLSC-LEQ	(703) 767-2634/f-2628	
duane_rice@hq.dla.mil			
<b>Shields, Larry</b>	<b>DCMDW</b>	<b>(310) 335-4215/f-4267</b>	



# MRM #10 Goals

- **Establish Team** **May 8, 1997**
- **Recommend Change to FAR** **July 15, 1997**
- **Brief Major Acquisition Offices** **August 1997**
- **Share Ideas** **September 30, 1997**
- **Review Policies and Procedures** **October 31, 1997**
- **Six Month Consultant Study** **March 31, 1998**
  - **Review Results and Plan Actions** **April 30, 1998**
- **New Items Not “Over-Coded”** **March 31, 1998**
- **Review Source Inspected NSNs** **Through March 31, 1999**
- **Reducing DCMC Engagement** **On Going**
- **Team Report** **May 31, 1999**

**Develop Methodology to  
Institutionalize**



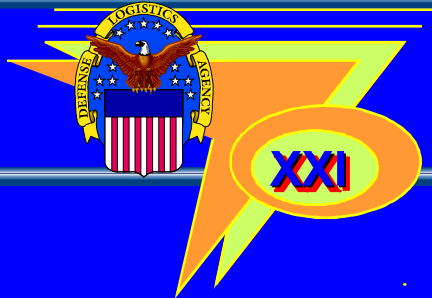
# Things That Have Happened

- ▮ **Letter Signed By Acting USD (A&T) - Review all supply items, eliminate unnecessary GSI requirements.**
- **Class Deviation Signed - Allows for Good Business**

## **Judgment**

**when Requesting Source Inspection**

- ▮ **Supply Item/GSI Review Initiated**
- ▮ **Found Several Procurement Data Bases Automatically Added Government Source Inspection - System Change Underway**
- ▮ **Developed Decision Guide**
- ▮ **Many Briefings Throughout DoD**
- ▮ **Monthly Reports to Secretary Level**



# GSI Decision Guide

## GSI DECISION GUIDE

(THIS LISTING IS NOT INCLUSIVE OR MANDATORY)  
KEY FOR NO GSI = GOOD QUALITY HISTORY

**GSI IS NOT RECOMMENDED WHEN QUALITY HISTORY IS GOOD PLUS ANY OF THE FOLLOWING:**

OEM  
Part Number Buy  
10 Awards + PVT  
Long Term Contracts  
Non Critical + Sole Source + OEM  
First Article Approved (follow on)  
QSL/QML/QPL  
Test/Inspect Capability at Destination  
Commercial Item (Off The Shelf)  
Shelf Life Items + Application  
Purchases from Distributors  
Prime Vendor Program  
Non-complex  
Low dollar value  
Certificate of Conformance (CoC)  
Third Party  
Contractor Self Qualification  
Higher Level Quality Requirement (FAR Change in process)  
Overseas shipment without special transportation, packaging or handling  
Extended Warranties with Repair & Replacement  
Off The Shelf (Military)  
Other Government Activities (i.e., GSA, FDA, DOT...)  
New Contractor + Good Commercial Market Research



# GSI Decision Guide

**KEY FOR GSI = NO OR UNSATISFACTORY QUALITY HISTORY**

**GSI IS RECOMMENDED IF THERE IS NO OR UNSATISFACTORY QUALITY HISTORY PLUS ANY OF THE FOLLOW**

- Flight Safety Critical
- Safety Critical
- Life Support Equipment (i.e., Egress, Parachute...)
- Level 1 Subsafe
- Navy Nuclear Propulsion
- Mission Essential (excluding partial capability)
- Explosive Safety
- Ammunition
- Critical Support Equipment
- New Contractor + No Commercial Market Research
- Special Packaging
- Special Test Requirements
- First Article/Initial or Production Lots
- Poor Delivery Performance
- Financial Instability
- Nuclear Weapons
- Nuclear Biological Chemical (NBC) Weapons/Equipment
- Hazmat
- Public Law (USDA, FDA, etc)
- High Reliability Items
- Low Quantity + Complex + Military Application
- Unique Processes (i.e., Clothing & Textile, Composite...)
- Application of Item (i.e., M-16...)
- First Time Breakout
- New Technology





# DCMC Communication

## Workforce Communication

### Information Memos

### DCMC Top Ten Challenge

### DCMC Home Page - <http://www.dcmc.hq.dla.mil>

Exact location - Click on DCMC Teams, Click on Product & Manufacturing Assurance, Click on Initiatives, Click on MRM #10

### POC Listing Provided

**Need to Facilitate to Successful Conclusion, be part of the Solution, and Identify/Engage in Added Value Activities.**



# What we have Told the Customers

- ▮ **Missing Contract Clauses - Reduces Flexibility**
  - ▮ **Certificate of Conformance (CoC) - May be used instead of Source Inspection**
  - ▮ **Advance Quality Techniques - Less than 5% of Contracts have Requirement**
- ▮ **Proactive Communication Between Everyone**
- ▮ **Communicate w/ Work Force - Keep Them Up to Date**
- ▮ **Use PAT Personnel to Answer any**



# Setting Quality Requirements

- Was the reg. **Contractor history irrelevant**
- Critical item = higher level QA & source ins
- Present: **Deviation approved for 2 years**
- Good quality history as risk mitigator
- For now:
  - Review items requiring GSI
- Future: **Services/DLA working; ECD: Mar 99**
  - New items will not be “over-coded”

1.8 M--3%  
so far



XXI

# The Pieces...

## Quality

### Assurance

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#### Setting quality requirements

- Government: Hard-wired based on item
- Commercial: Tempered by source

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#### Selecting sources

- Government: Free & open competition
- Commercial: Vendor base optimization

Not MRM # 10\*

#### Involvement at source

- Government: Inspection brings involvement
- Commercial: Involvement, not inspection

MRM # 10

#### Action when things go wrong

- Government: Due process required
- Commercial: None

Not MRM # 10\*

#### Feedback from customers

- Government: Difficult
- Commercial: Immediate and robust

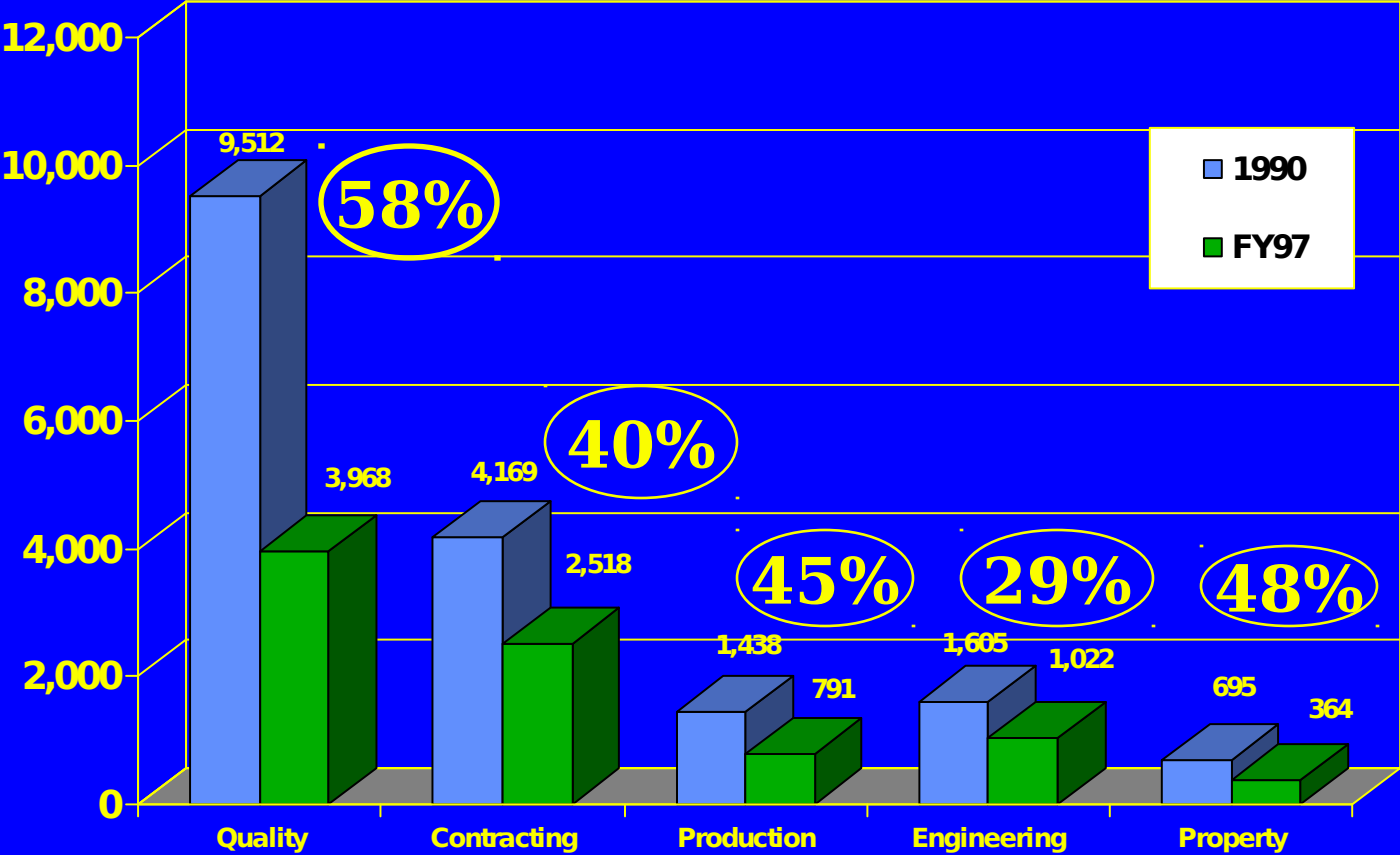
\* At least not yet.

Not MRM #10\*

Are there cheaper alternatives?



# Workforce Skills Reduction





# MRM #10 - What's Left

1st Qtr 98   2nd Qtr 98   3rd Qtr 98   4th Qtr 98   1st Qtr 99   2nd Qtr 99

*Consultant  
Study/Actions*

*Evaluate "Over-Coded  
GSI Contracts"*

*Review Supply  
Items(30%)*

*Review Supply  
Items(60%)*

*Review Supply  
Items(100%)*

*Quarterly  
Status Report*



*Status Meetings to Defense Reform Task Force - On Going*

Team Final Report



# Percent of NSNs with GSI

Total NSNs	Source Inspected
Army = 145K	93%
Air Force = 381K	90%
Navy = 344K	90%
Marines = 4K	5%
DLA = <u>4,000K</u>	<u>24% *</u>
4,900K	36%

\* Reduced From 60%!

# Number of Supply Items Reviewed

## Initial DLSC Results/Findings



<u><b>DSCP:</b></u>		<u><b>DSCC:</b></u>	
<u><b>Subsistence</b></u>		<u><b>Construction</b></u>	
Number Unchanged	3	Number Unchanged	4,406
Number Changed	170	Number Changed	729
% Changed to Destination	98.2	% Changed to Destination	14.2
Total Reviewed	173	Total Reviewed	5,135
<u><b>Medical</b></u>		<u><b>Electronics</b></u>	
Number Unchanged	332	Number Unchanged	873
Number Changed	5996	Number Changed	1,176
% Changed to Destination	94.8	% Changed to Destination	57.4
Total Reviewed	6328	Total Reviewed	2,049
<u><b>DSCP Totals</b></u>		<u><b>DSCC Totals</b></u>	
Number Unchanged	335	Number Unchanged	5,279
Number Changed	6166	Number Changed	1,905
% Changed to Destination	94.8	% Changed to Destination	26.5
Total Reviewed	6501		





# On the Horizon

- Fewer contracts requiring source inspection
- More FAR Part 12, commercial contracts
  - No/reduced surveillance
- More performance based contracts
  - Culminating events Vs. whole process
- Best industry QA practices



# Summary

- **On Schedule**
- ▮ **Making Good Changes in Source Inspection Process**
- ▮ **Item Review - Good Results - More Good Data to Follow**
- ▮ **Good Support from Everyone**
- ▮ **Continue Pursuing Commercial Practices - Institutionalize**

We've come a long way - We have a long way to go